

# PER PARTICIPANT FEE STRUCTURE:



BOZEMAN  
**SPORTS PARKS**  
FOUNDATION

## **ITEMS:**

- 1. Why is the field rental fee structure changing?**
- 2. What is it?**
- 3. When will it be implemented?**
- 4. Impact on user groups and participants**
- 5. Other key points for 2021**

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## WHY IS THE FIELD RENTAL FEE STRUCTURE CHANGING?

1. **Transparency**
2. **Viability**
3. **Uniformity**

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## **TRANSPARENCY**

- 1. Parents and players will know what their field costs are for each season**
- 2. BSPF will publicize infographics to help participants understand the change**
- 3. Any questions about field rental costs will be easily answered**

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## **VIABILITY**

- 1. The current hourly structure does not cover annual expenses**
- 2. New structure moves bulk of field rental costs from user groups to participants**
- 3. Organic user group growth adds revenue to assist with incremental increases to BSPF expenses**
- 4. Some of the new revenue is budgeted to add new part-time help to better serve user groups and participants**

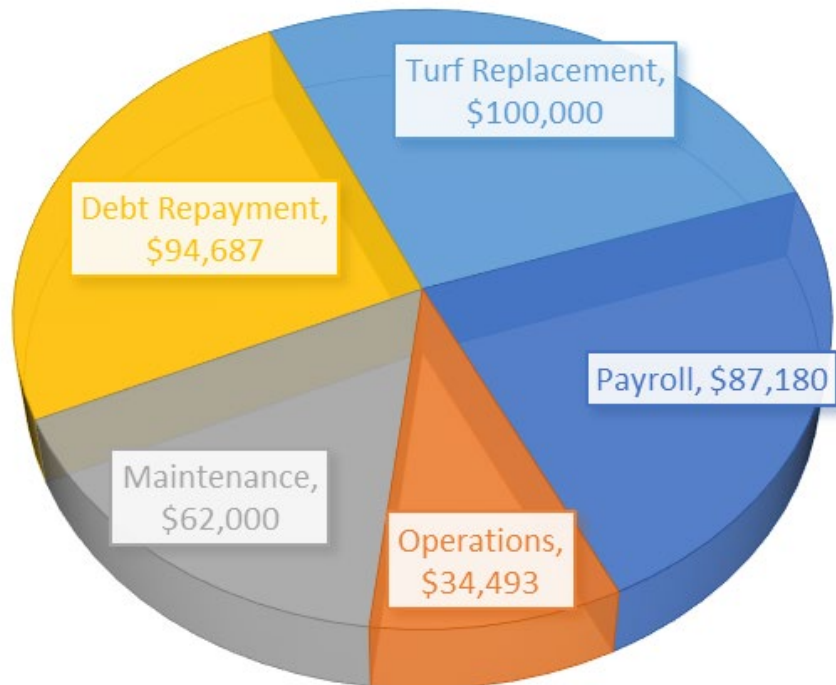
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**VIABILITY – hourly rental structure does not cover annual expenses**

**PROJECTED 2021 EXPENSES = \$378,360**



**2019 Rental Revenue:  
\$150,620**

**Projected 2020 Rental Revenue Was:  
\$205,435**

**Projected 2021 Field Revenue Is:  
\$380,650**

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## **UNIFORMITY**

- 1. BSPF, user groups and participants alike will easily understand field costs**
- 2. Participants will pay a fee based on age range, which accounts for wear and tear on the fields...**

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## WHAT IS THE NEW STRUCTURE?

Participant Age	Fee Per Season
4 – 6	\$40
7 - 10	\$65
11 – 13	\$85
14 and up	\$125

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**WHEN WILL THE NEW STRUCTURE BE IMPLEMENTED?**

**For activity beginning  
January 1, 2021**



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## IMPACT ON USER GROUPS AND PARTICIPANTS

- 1. User groups eliminate budget for field rental costs related to training and league play**
- 2. User groups will have a bit of legwork with their backend provider to add the line item and player conduct form**
- 3. Participants will know exactly what their field rental costs are for each season**
- 4. Current hourly rates will not need to be raised to exorbitant amounts to cover expenses**
- 5. Better service and experience on and off the field**
- 6. Low hourly rates keep the fields available and accessible...**

### EXAMPLES:

Average hourly cost for a 5-year-old that spends 6 hours on our fields in a season is \$6.67.

Average hourly cost for a 14-year-old that spends 84 hours on our fields in a season is \$1.49.

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## **OTHER KEY POINTS FOR 2021:**

- 1. Field rental costs for tournaments, camps and clinics will be priced separately**
- 2. Field priority will be determined by a combination of per participant fees and rentals for tournaments, camps, and clinics**
- 3. Refunds for weather related cancellations will no longer be provided**
- 4. Line painting will be a premium service except for tournaments and league play**